



Petron Corporation

Petron Mega Plaza, 358 Sen. Gil Puyat Avenue
 Makati City
 GDA #

Please Attach
 2" x 2"
 Photograph

GASUL DEALERSHIP APPLICATION

| PERSONAL INFORMATION | | | | | | |
|--|--|------------------|-----------------|----------|--------|---------|
| NAME (SURNAME, FIRST, MIDDLE) | | | AGE | | | |
| DATE OF BIRTH | | | PLACE OF BIRTH | | | |
| RESIDENTIAL ADDRESS | | | TELEPHONE No. | | | |
| BUSINESS ADDRESS | | | TEL./FAX No. | | | |
| CITIZENSHIP | | | | | | |
| CIVIL STATUS | | | SEX | | | |
| HEIGHT, M. | | | WEIGHT, KG. | | | |
| SPORTS/HOBBIES | | | | | | |
| FAMILY BACKGROUND | | | | | | |
| SPOUSE (MAIDEN SURNAME, FIRST, MIDDLE) | | | AGE | | | |
| DATE OF BIRTH | | | PLACE OF BIRTH | | | |
| OCCUPATION | | | CITIZENSHIP | | | |
| CHILDREN'S NAME | | AGE | CHILDREN'S NAME | | AGE | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| FATHER | | | MOTHER | | | |
| EDUCATIONAL ATTAINMENT | | | | | | |
| NAME OF SCHOOL AND LOCATION | | LEVEL | DEGREE EARNED | FROM | TO | |
| | | PRIMARY | | | | |
| | | SECONDARY | | | | |
| | | COLLEGIATE | | | | |
| | | POST GRADUATE | | | | |
| | | TECHL/VOCATIONAL | | | | |
| COMMUNICATIONS SKILLS (A-Fluent; B-Good; C-Fair) | | | | | | |
| LANGUAGES | | SPOKEN | WRITTEN | DIALECTS | SPOKEN | WRITTEN |
| | | | | | | |
| | | | | | | |
| | | | | | | |

| EMPLOYMENT HISTORY (<i>List in Reverse Chronology from Present Occupation</i>) | | | | |
|--|----|------------------------------|---------------|--------------------|
| FROM | TO | NAME AND ADDRESS OF EMPLOYER | POSITION HELD | REASON for LEAVING |
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| BUSINESS EXPERIENCE (<i>List Present and Previous Businesses</i>) | | | | | |
|---|----|------------------------------------|--------|--------|-------------------|
| FROM | TO | BUSINESS OR TRADE NAME AND ADDRESS | NATURE | EQUITY | NET INCOME / YEAR |
| | | | | | |
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** Please Submit Latest Financial Statement and Income Tax Returns for Each Ongoing Business)*

| ORGANIZATIONAL AFFILIATIONS | | | | |
|-----------------------------|--------|---------------|------|----|
| NAME OF ORGANIZATIONS | NATURE | POSITION HELD | FROM | TO |
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| CIVIC AND SOCIAL ACTIVITIES | | | |
|-----------------------------|-------------------|----------|-------------------------|
| DATE | ACTIVITY OR EVENT | LOCATION | NATURE OF PARTICIPATION |
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| PERSONAL AND PROFESSIONAL REFERENCES (<i>Exclude Relatives</i>) | | | |
|---|--------------|---------|----------|
| NAME OF REFERENCE | RELATIONSHIP | ADDRESS | TEL. No. |
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CONSOLIDATED BALANCE SHEET (Use Extra Sheet for Details)

| ASSETS | | LIABILITIES | |
|-----------------------------|--------|----------------------------------|--------|
| | AMOUNT | | AMOUNT |
| CASH & CASH EQUIVALENTS | | SHORT-TERM LOANS | |
| SHORT-TERM INVESTMENTS | | ACCOUNTS PAYABLE | |
| ACCOUNTS RECEIVABLE | | ACCRUED EXPENSES | |
| PRODUCT INVENTORY | | OTHER CURRENT LIABILITIES | |
| OTHER CURRENT ASSETS | | | |
| TOTAL CURRENT ASSETS | | TOTAL CURRENT LIABILITIES | |
| | | | |
| PLANT, PROPERTY & EQUIPMENT | | LONG-TERM LOANS | |
| OTHER ASSETS | | OTHER LIABILITIES | |
| TOTAL ASSETS | | TOTAL LIABILITIES | |

CREDIT LINES AND BANK REFERENCES

| NAME OF COMPANY, BANK OR PERSON | LOCATION/ADDRESS | YEARS | TYPE | AMOUNT |
|---------------------------------|------------------|-------|------|--------|
| | | | | |
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AVERAGE PERSONAL INCOME AND EXPENDITURE

| ANNUAL INCOME | AMOUNT | ANNUAL EXPENDITURE | AMOUNT |
|-------------------------|--------|-------------------------|--------|
| SALARIES | | FOOD | |
| ALLOWANCES | | SHELTER | |
| COMMISSIONS | | CLOTHING | |
| INTEREST INCOME | | EDUCATION | |
| INCOME FROM ASSETS | | AMORTIZATION | |
| | | INSURANCE | |
| OTHERS (Please Specify) | | OTHERS (Please Specify) | |
| | | | |
| | | | |
| TOTAL | | TOTAL | |

SELF-EVALUATION (Use Extra Sheets if Necessary)

A. What motivates you to engage in the LPG trade? What makes you choose to do so under Petron Corporation's Gasul brand?

SELF-EVALUATION *(Use Extra Sheets if Necessary)* *(Continued)*

B. What are your three (3) greatest personal strengths and three (3) worst weaknesses?

C. What three (3) important business qualities you possess will give you a strong competitive edge over others in the LPG trade? In what manner and to what extent do you intend to capitalize on these?

D. What five (5) factors do you consider most critical to the success of an LPG dealership business? Explain how you intend to showcase these factors under your dealership.

CERTIFICATION

I certify to the best of my knowledge that the information I provided under this application is true and correct. I further agree to furnish Petron Corporation any necessary information it may reasonably request to further validate or support any or all of my foregoing statements. I furthermore acknowledge that my disclosure of all foregoing information shall, under no circumstances, obligate Petron Corporation to act favorably on my Application for Gasul Dealership.

| | |
|---------------------------|------------|
| APPLICANT'S SIGNATURE | DATE FILED |
| APPLICATION RECEIVED BY | DATE RCVD |
| PROCESSING FEE (O.R. No.) | DATE PAID |



Petron Corporation

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Makati City

PROSPECTIVE GASUL DEALERSHIP APPLICANT

Please Fill Out and Submit to Any Petron Personnel at the Gasul Exhibit Booth

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|-------------------------------|---------------|
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| RESIDENTIAL ADDRESS | TELEPHONE No. |
| BUSINESS ADDRESS | TEL./FAX No. |
| OCCUPATION | CITIZENSHIP |
| CIVIL STATUS | SEX |
| PREFERRED FRANCHISE AREA | |
| FIRST ALTERNATIVE | |
| OTHERS | |
| OTHER INFORMATION | |
| | |
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